# Lifecare investor presentation June 2022





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### Content overview



Why invest in Lifecare



Lifecare organization



Investment highlights



## Why invest in Lifecare

### Risk reducing factor



Lifecare is a sensor company developing "Sencell", the smallest injectable Continuous Glucose Monitoring sensor in the world. Our proprietary osmotic sensing technology will help people with diabetes to live a normal life with a reduced risk profile.



### **Diabetes**

- Chronic disease occurs either when the pancreas does not produce enough insulin or when the body cannot effectively use the insulin it produces
- Risk of health complications such as heart disease, stroke, blindness, amputation, nephropathy and cardiac failure.
- 6,7 million deaths caused by diabetes in 2021 WHO predicts diabetes related complications to be the 7th leading cause of death by 2030



## Take control – take care



Inject and forget

Long term use and no body worn devices



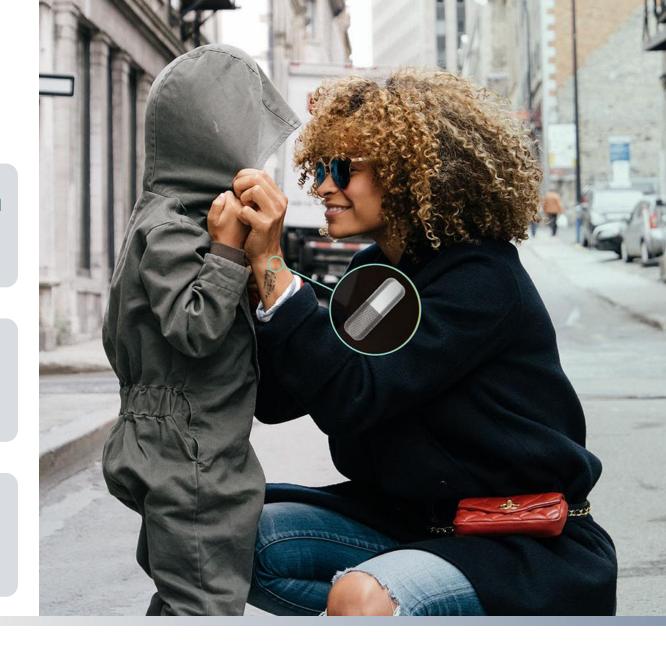
Convenient and simple in use

Lower cost of care



Maintain control

Actionable data
Higher sensitivity
Improved quality
of life





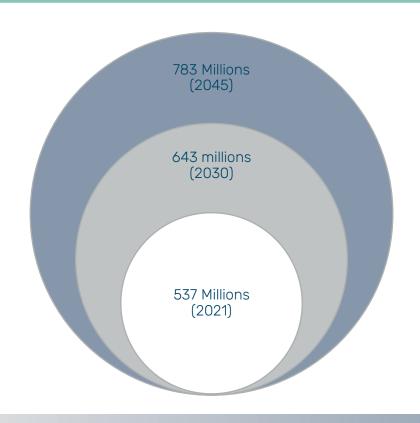
## Diabetes market growing

### Attractive market outlook

- ✓ 11,5% of global health expenditure is spent on diabetes USD 966 billion
- ✓ 1 in 10 adults worldwide live with diabetes 537 million people
- ✓ 541 million people have impaired glucose tolerance and hence high risk to develop diabetes
- √ 1/3<sup>rd</sup> of people with diabetes need or should take insulin

Source: International Diabetes Federation, Diabetes Atlas 10th edition, Dec. 2021

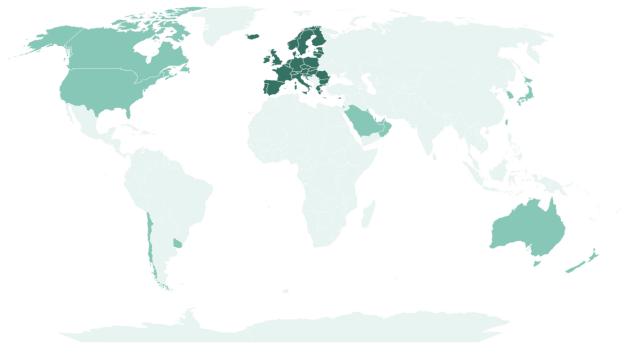
### Number of adults (20-79) living with diabetes





# Potential target patient population

Regions targeted by Lifecare	Population with diabetes	Primary Target Type 1 (T1DM)	Primary Target Type 2 (T2DM)	Total target population	
EU, EEA, UK, CH	36 Mill	2,3 Mill	6,3 Mill	8,6 Mill	
US, CA	51 Mill	2,7 Mill	7,2 Mill	9,9 Mill	
High Income countries	29 Mill	2,1 Mill	5,6 Mill	7,7 Mill	
Sum	116 Mill	7,1 Mill	19,1 Mill	26,2 Mill	



Leveres av Bing © Australian Bureau of Statistics, GeoNames, Geospatial Data Edit, Microsoft, Navinfo, OpenStreetMap, TomTom

Source: International Diabetes Federation, Diabetes Atlas 10th edition, Dec. 2021





### Sencell Market Potential

The basis for the market potential is described in the document "SENCELL Market Assumptions and Commercial Potential, April 2022» available for downloading at <a href="https://www.lifecare.no">www.lifecare.no</a>

Assuming lower cost and longevity, accurate and user-friendly measurements – indicates potential to increase the global patient population access to Continuous Glucose Monitoring.

Sales start aimed to be in 2024.

#### Sencell Market share assumptions:

	Low Case	Base Case	High Case
Primary Market (T1)	3%	5%	10%
Secondary Market (T2)	1%	3%	5%



## Sencell – Potential Revenue Calculation

Market penetration Sencell Base Case	2024	2025	2026	2027	2028	2029	2030
Level of assumed market penetration - base case							
EU, UK, EEA and CH	5%	20 %	40 %	80 %	95 %	100 %	100 %
US and CA	0%	0 %	10 %	30 %	50 %	75 %	95 %
AU, CL, IL, JP, KR, KW, NZ, OM, QA, SA, SG, TW, AE, UY	0%	2 %	15 %	40 %	70 %	95 %	100 %
Penetration, primary target patient population (T1DM) - base case	0,1%	0,4%	1,1%	2,5%	3,6%	4,5%	4,9%
Penetration, secondary target patient population (T2DM) - base case		0,2%	0,7%	1,5%	2,2%	2,7%	3,0%
Units sold, primary target market, EU,UK,EEA and CH '000 (2 per patient per year)		49	98	198	238	253	256
Units sold, primary target market, US and CA '000 (2 per patient per year)	0	0	28	86	146	221	284
Units sold, primary target market, High Inc selection '000 (2 per patient per year)	0	4	33	89	157	215	229
Units sold, secondary target market, EU,UK,EEA and CH'000 (2 per patient per year)	19	79	159	321	386	410	414
Units sold, secondary target market, US and CA '000 (2 per patient per year)	0	0	46	140	236	359	460
Units sold, secondary target market, High Inc selection '000 (2 per patient per year)	0	7	53	144	254	349	371
Total units sold, '000	31	139	418	979	1417	1807	2013
Annual sales per patient for Sencell, EUR (325 eur per unit)	650	650	650	650	650	650	650
Revenues, EURm EU, UK, EEA and CH	10	41	84	169	203	216	218
Revenues, EURm US and CA	0	0	24	74	124	188	242
Revenues, EURm High Inc	0	4	28	75	134	183	195
Revenues, EURm		45	136	318	460	587	654



### Content overview



Why invest in Lifecare



Lifecare organization



Investment highlights



# Highly skilled and experienced team

### World class expertise in diabetes medicine and technology



Joacim Holter CEO

- LL.M from the University of Bergen, Norway
- Chairman and member of the Lifecare Board of Directors from 2011 to 2020.



Prof. Andreas Pfützner CS0

- Professor for internal medicine and laboratory medicine at DTMD University Luxembourg.
- Over 30 years of pharmaceutical and device development experience within diabetes technology.



Prof. David Klonoff Scientific Advisory Board Chairman

- Clinical professor of Medicine, UCSF, USA.
- Over 35 years of academic and professional experience dedicated to research on diabetes and diabetes technology.



Prof. Lutz Heinemann Board of Directors Scientific Advisory Board

- Professor at the University of Düsseldorf, Germany.
- Over 30 years of research and device development experience within diabetes technology.



Bo Petersson Board of Directors

- Ph.D. in Chemistry, The Technical University of Denmark.
- Over 25 years of work experience in developing diabetes technology products.



## Organization



Main office and administration Bergen (NO)

- Patent owner
- Listed on Oslo Euronext Stock Exchange («Life»)

100%



Sensor validation & evaluation Mainz (DE)



Mems & Sensor Research Tübingen (DE)



### Content overview



Why invest in Lifecare

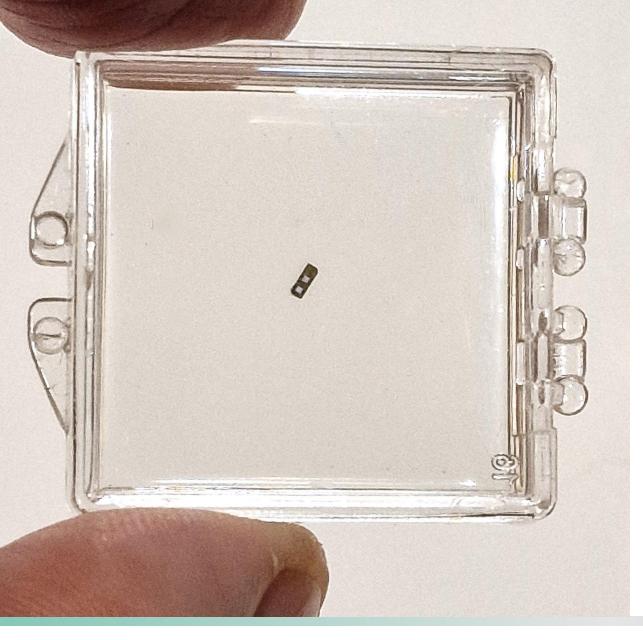


Lifecare organization



Investment highlights





# Sencell – a contributor to solve the diabetes pandemic

Affordable to more patients **Lower Cost** Reduced public health costs Osmotic pressure correlates Accurate 100% with glucose levels No calibration needed, inject and User friendly 00 forget Miniature sensor injected under Invisible the skin Real time measurement of Continous glucose levels through osmotic measurement pressure technology



## Patented technology

Double membrane patent 2004-2024

- Composition of membranes
- A pressure sensor with a chamber on each side, where the two chambers have individual semipermeable membranes
- Valid 2024

Augmented osmotic pressure patent 2010-2030

- Apparatus for measuring augmented osmotic pressure
- Patent valid 2030
- Approved EPO

Chemistry

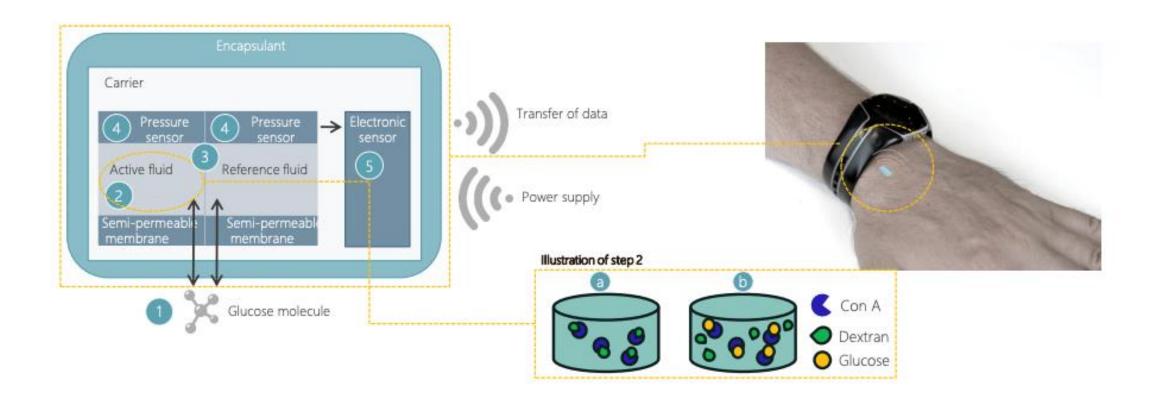
- Active fluid composition and method of production and method of production of active fluid, which can be used in a sensor for measurement of glucose concentrations in fluids
- Pending

Dual sensor patent 2018-2038

- Implantable sensor with two chambers, each with a pressure sensor
- Valid 2038

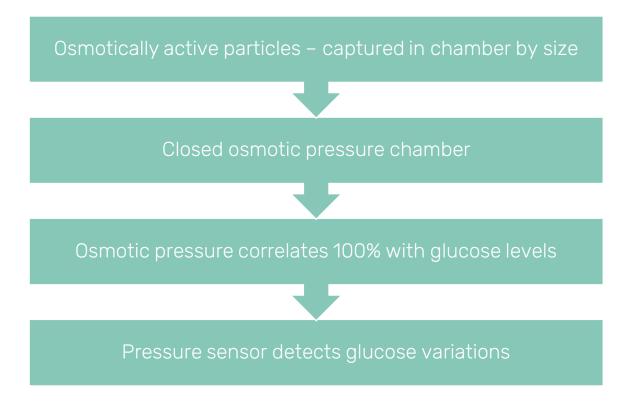


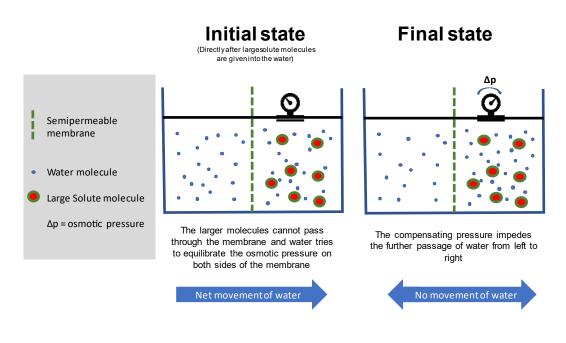
# Technology-Osmosis





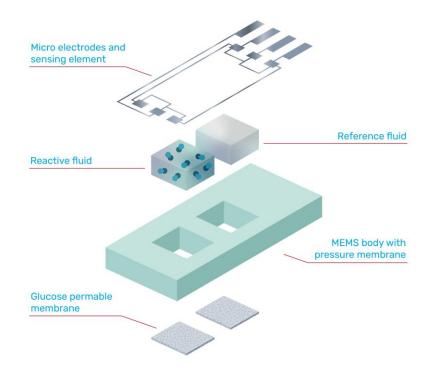
## Technology – Osmotic pressure

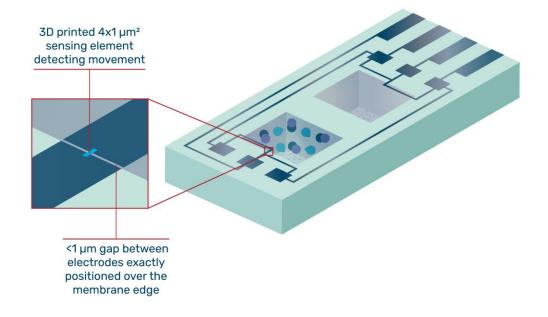






# Technology – Sencell model



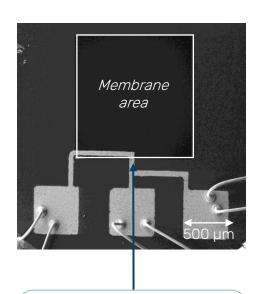


A small body device containing pressure membrane, active chamber, pressure sensor, microelectronics and wireless communication

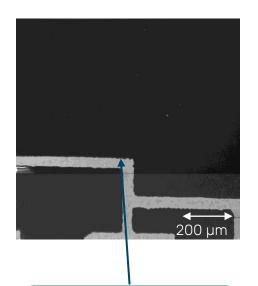


## Technology – accurate and continous

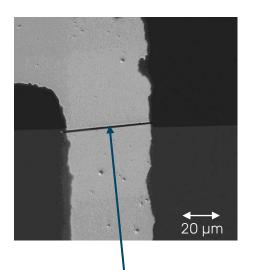
**Overview in electron microscope:** Osmotic pressure sensors - sensor element printed to electrode by a controlled 3d nanoprinting process



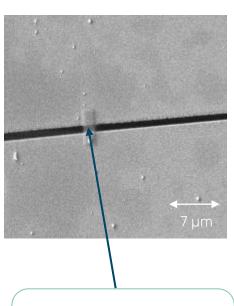
Electrode for nanosensor access below the membrane area



Electrode position at the edge of the membrane area



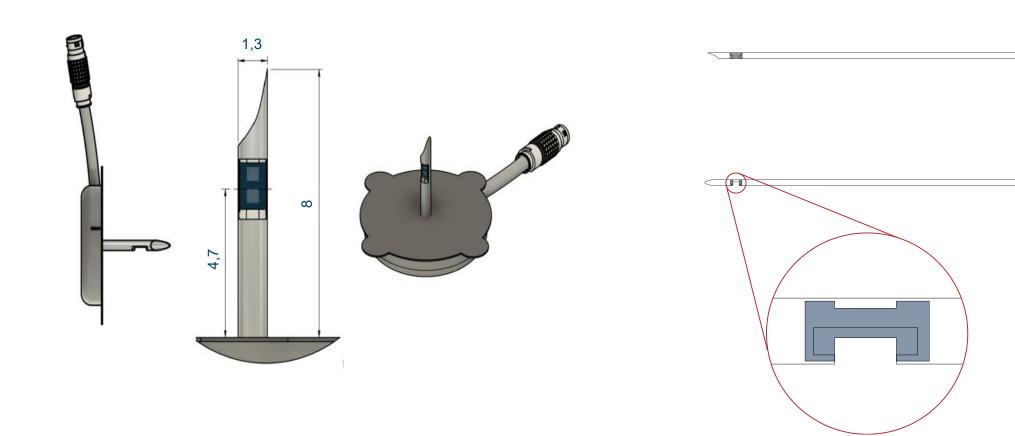
<1 µm gap between electrodes exactly positioned over the membrane edge



3D printed 4x1 µm² sensing element detecting movement



# Technology - Sencell Needle Sensor





## Major milestones

- ✓ In-vitro testing of basic technology: osmotic pressure, chemistry
- ✓ Pre-clinical tests with basic technology: single chamber measurement
- ✓ Pre-Clinical tests with improved technology: dual chamber measurement
- ✓ Miniaturization of sensing element shrinking the product to a grain of rice.
- ✓ Prototype fabrication for clinical trials



### Clinical studies

LFS-SEN-001

- Wired Needle Sensor
- 15 participants (10 healthy subjects & 5 patients with T1D
- 3 days / proof of concept in humans

LFS-SEN-002

- Implanted Encapsulated Wireless Sensor
- 50 patients with type 1 or type 2 diabetes
- 3 months
- System performance + biocompatibility

LFS-SEN-003 CE Study

- Implanted Encapsulated Wireless Sensor
- 150 patients with type 1 or type 2 diabetes
- 3 months
- System performance + biocompatibility

LFS-SEN-004 US FDA

- Implanted Encapsulated Wireless Sensor
- 250 patients with type 1 or type 2 diabetes (non-caucasian)
- 3 months
- System performance + biocompatibility



### Valuedriven Future Milestones

#### **Lifecare Sencell**

Conduct Prototype Conduct Market launch human clinical CE mark fabrication for human clinical through trials - pilot clinical trials trials partnering study 1H 2022 1H 2022 2H 2022 1H 2023 2H 2023 LFS-SEN-001 LFS-SEN-002 LFS-SEN-002 LFS-SEN-003 FDA Prolonged LFS-SEN-003 CE longevity Achieved June Final preparations LFS-SEN-003 CE 2022 before we can Prolonged conduct the trial Iongevity 



## Risk factors



delay due to prolonged delivery timelines of sensor components



delay due to pandemic developments



delay due to (unforeseen)
new regulatory
requirements



Increased costs of raw materials and third party suppliers



## Multiple potential products



Pipeline has potentially multiple therapeutic areas



Chemistry giving the opportunity to expand product areas in combination with Sencell – use it is a platform technology



Several patents in preparation







## Product development agreement Sanofi



Sanofi-Avenis Group sponsor the development program for miniaturizing the Sencell Glucose sensor with funding of EUR 290.000 based on completion of defined development phases



The Development Agreement is based on a robust evaluation and due diligence process from Sanofi scientists and business department, including a detailed review of the product development plan and the commercial aspects of Lifecare's Sencell Glucose relative to Sanofi's product portfolio and the competitive landscape



Sanofi is entitled to a "first right of refusal" to negotiate an exclusive and worldwide distribution license of Lifecare technology and IP for glucose monitoring. The finalization of pilot study in humans approved by BfArM and planned for H1 2022 is the next phase of the Development Agreement



## FORGETDIABETES - A radically new approach to diabetes treatment



Lifecare is the selected partner and the only commercial partner in this innovative, international project





Create a bionic pancreas

Uniquely capable to exploit physiological glucose sensing and hormones delivery route



enabling intraperitoneal insulin delivery

Optimising glycaemic control



restoring glucose regulation

Goes for patients with diabetes as well as healthy individuals



## FORGETDIABETES - A radically new approach to diabetes treatment

